

WHAT IS YOUR NATURAL LEADERSHIP STYLE?

Answer each of the following questions with Yes, Sometimes, or No.
 When you have finished use the scoring index at the bottom of the page.
KEY POINT – there are no right or wrong answers – just different

Y = YES

S = SOMETIMES

N = NO

1	Is it worth it for you to take the time to explain your reasons behind a decision before you put into effect?	Y	S	N
2	When meeting a new employee for the first time would you ask their name rather than introducing yourself first?	Y	S	N
3	Do you believe the most effective means of discipline is to have a strong punishment for violators?	Y	S	N
4	Do you keep your team members updated on company and team developments?	Y	S	N
5	Is it smart for the team leader to stay out of the way of the rest of the team because you believe that being a friend of the employee reduces the respect they will have for you as a leader?	Y	S	N
6	In planning a team outing, some members have said that Tuesday is the best day but you know that Thursday is better for everyone. Would you let the team vote rather than you making the decision for yourself?	Y	S	N
7	Do you enjoy taking charge?	Y	S	N
8	Do you share and sell your views, as opposed to telling everyone you are the boss and what you say is the way it is?	Y	S	N
9	Would your choice be to run your team like a machine rather than having personal contacts and open communication?	Y	S	N
10	Do you find that the friendlier you are with your team members, the easier it is to lead them?	Y	S	N
11	Do you enjoy supervising your team, as opposed to working hands on with your team?	Y	S	N
12	Is it easy to fire someone?	Y	S	N
13	In delegation, do you set the goals and leave the method on how to accomplish up to the person?	Y	S	N
14	Do you get annoyed if a team member challenges your ideas as the leader?	Y	S	N

TOTAL _____

SCORING INDEX:

Questions numbered 2,3,5,7,9,11,12
 All 14 questions

Give yourself 5 points for each **yes** answer

Give yourself 3 points for each **sometimes** answer

Zero Points for a NO answer

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