

# THE ART OF COLLABORATION

## *Navigating Workplace Relationships*

What is the common thread between the Bubonic plague, a major hurricane and teamwork? They can all have a dramatic impact on a large number of people in a very short period of time. While teamwork may not have a direct and deadly impact, it does have an enormous affect on employees at all levels of the organization. Weak, poor or negative workplace relationships with teammates or leadership are among the top reasons employees leave a team, department or organization. Gregg's program, ***The Art of Collaboration***, is designed to nurture those crucial relationships, build morale and get everyone to play nicely in the sandbox. Once accomplished, the team develops greater focus, cooperation, productivity, and impact.

Individual employee behaviors affect relationships, communications, conflicts, and overall team performance. Do conflicts arise each time your team meets? How well do the team members relate to one another? Are they cooperative on projects? Do they work seamlessly as a cohesive group?

While many consider it the leader's role to create an environment that fosters teamwork, in reality, it is everyone's responsibility. Each team member needs to recognize that people are different. These differences can affect the way team members relate to other members, as well as how they respond to different circumstances. If these differences are not addressed and understood, they eventually affect the attitude of the employees, which is detrimental to team productivity. A wise man once said, "Building a relationship is like building a house ... you can't put the roof on a house until the foundation is complete."

***The Art of Collaboration*** helps design cooperative teams that produce results by utilizing the most effective players to accomplish the mission in a productive timeframe. Getting everyone to play nicely in the sandbox -- with cohesive, productive, working relationships -- is something every organization strives for. Gregg navigates attendees through this process and enhances relationships within the organization.

### ATTENDEE LEARNING CONCEPTS:

- \* Why mutual accountability makes the team stronger
- \* The importance of understanding a team's chemistry
- \* Why generations work and communicate so differently
- \* How to create and maximize the use of team core value statements
- \* The importance of integrating the vision and mission statements throughout the team and organization
- \* Why knowledge of behavior styles can help team members communicate when conflict arises
- \* How to break out of the stove pipes, silos and buckets we put ourselves in
- \* The four-step team matriculation process
- \* The 7 levels of team empowerment
- \* The dynamics of working with people on a team

With the one- and two-day training formats, participants have an opportunity to take part in the nationally acclaimed DiSC® Behavior Profiles online assessment tool. This tool enhances the program and creates a deeper understanding of behaviors, both on an individual basis as well as for the entire team. Because there are several profiles available, please contact Gregg to determine which profile is right for your group.

THIS PROGRAM IS AVAILABLE AS A KEYNOTE, BREAKOUT, 1-DAY OR 2-DAY TRAINING

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